

JACKSON ZOOLOGICAL SOCIETY ANNUAL REPORT



The mission of the Jackson Zoo is to provide visitors with a quality recreational and educational environment dedicated to wildlife care and conservation.

ASSOCIATION OF ZOOS CAQUARIUMS



HOURS:

The Zoo is open Daily (Except Dec. 25)

9 a.m.—4 p.m.

(Ticket sales end at 3:30 p.m.)

PRICES:

General Admission

\$9.25/Adults

\$6.75/Children (2-12 years)

Military

\$8.25/Adults

\$5.75/Children

Seniors 65 & Older

\$8.25

Children 2 & Under

Free

CONTACT:

601-352-2580

info@jacksonzoo.org

www.jacksonzoo.org

CONNECT:

Facebook.com/JacksonZoo Instagram.com/JacksonZoo Twitter.com/Jackson Zoo

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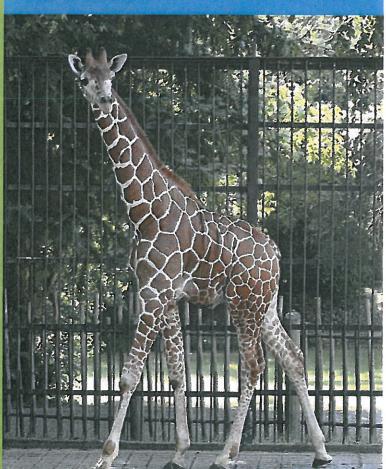
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to Credit: David Wetz

FROM THE DIRECTOR

The Jackson Zoo has enjoyed a great year connecting with families, children, and individuals of all ages. This year we welcomed 105,000 visitors from around the state and the world.

We would like to thank everyone who has visited with us this past year, given service hours as a volunteer, provided financial or in-kind support, helped promote fundraisers and events, became a zoo member, adopted an animal, or those who have simply connected to nature and wildlife through the Jackson Zoo.

This year the zoo worked with PJA architects out of Seattle, WA to create a master plan which will set goals for the zoo's future and make improvements in animal exhibits, guest experience, sustainability, and more. The master plan is laid out in four phases, with exciting changes in each phase. We will be sharing more information on the master plan in the upcoming year and create a fundraising outline, as well as a timeframe for completion of projects.

The zoo welcomed the birth of two red panda cubs in June 2015, along with several other births throughout the year. Red Pandas are part of the Species Survival Plan and we are happy to contribute to the conservation of this rare species. We also welcomed a ten month old reticulated giraffe and three year old rhino to the collection, both adding youth and excitement among zoo staff and visitors.

This year we have developed & strengthened important relationships with colleges and universities across the state of Mississippi. Three biggest partnerships formed this year are Mississippi State University College of Veterinary Medicine, Jackson State University and Belhaven University. We are eager to work with students and staff from these institutions to conduct research and learning opportunities that will aid students and the zoo, alike.

We continue to develop educational programs and events for guests of all ages. Our biggest events of 2014-2015 were Boo at the Zoo, Zoo Brew, Ice Cream Safari, and Zoo Party. We strive to provide a fun, safe environment for guests to learn about wildlife and conservation, while we never stop finding surprising ways to "Zoo It Better."

Thank you for your continued support of the Jackson Zoo!

Zoo Director, Beth Poff





CONSERVATION

TIGER CAMPAIGN

\$4,485

The Jackson Zoo raised money for the Tiger Conservation Campaign through Change for Change, the zoo's conservation program that allows guest to choose which program they want to support, and through a Tiger Awareness Day on July 25.

WOLF COALITION

\$3,468

The Jackson Zoo raised money for the Red Wolf Coalition Campaign through donations received through Change for Change. Animal Care Staff worked directly with 9 red wolves through our Species Survival Plan, a second litter of pups was born in March 2014. We also participated in social media campaigns "Howl for Red Wolves" to bring awareness about Red Wolves.

RAPTOR REHAB

\$3,626

The Raptor Rehab Program provides care for injured and orphaned birds of prey throughout the state. The mission of this program is to rehabilitate birds and release them back into the wild. This year the zoo received approximately 63 birds that were injured or orphaned and had a release rate around 60%.

APE TAG

\$2,387

Ape Tag's goal is to protect natural habitats of ape species. The Jackson Zoo raised money for Ape Tag through Change for Change, the zoo's conservation program that allows guest to choose which program they want to support.

AAZK

\$5,550

The American Association of Zoo Keepers—Jackson Chapter brings awareness to conservation needs locally and globally. This year AAZK created a new event Pubbin for Rhinos, this event was in lieu of Bowling for Rhinos. Through Pubbin' for Rhinos, AAZK was able to donate \$5,200 for rhino conservation. Other projects include the Gibbon International Primate Protection League and a donation to a local zoo for flamingo care.

GOING GREEN

The Jackson Zoo continues to become more ecofriendly, as our staff recycles plastic, cardboard and paper. This year we began using rain barrels to collect water and reuse for other watering needs. Conservation messages are incorporated in all education programs. This year the team created Adult Conservation Outreach presentations for businesses that want to hear about the zoo's conservation mission. The zoo works closely with the Zoo Area Progressive Partnership for community clean-up & recycling projects.

TOTAL:

\$19,516

EDUCATION

The mission of the Jackson Zoo Education Department is to create authentic, educational experiences for all zoo audiences that connect them directly to nature and wildlife. These experiences are created to engage, inspire and empower them to take action toward conservation.

What's New for 2014-2015

Program Growth & Development

Developing 3 year olds serial program

Expanding Summer Camp to include 13-15 year old camp topic (2 weeks)

School Programming

Developing new Wild Classrooms and Zoo Mobiles to be more interactive and incorporate more science, math and reading standards.

Volunteers and Interns

Applying for AmeriCorps Interns (1 full-time, year-round, 2 full-time part year) in partnership with Tougaloo College and Good Samaritan.

Greater push for in-house internship program expansion: animal care, education, conservation, administration, and veterinary care. We have had 6 animal care interns since summer 2015, completing over 1200 hours at the zoo.

Grants and Sponsorships

Expansion of the Wild Learning Program to include more school districts

Current expansion includes: Jackson Public Schools, Canton School District, Vicksburg-Warren Schools, Claiborne County School District (Port Gibson), and Poplarville School District.

Possible expansions: Meridian Public School District and Brookhaven School District. The WLP will reach approximately 7,800 students a year through field trips and on/off-site programs.

School Revenue	\$47,285.00
Wild Classroom	\$1,495.00
Slumber Safaris	\$3,935.00
Zoo Mobiles	\$6,265.00
Zoo Camp	\$21,603.00
TOTAL:	\$80,583.00

EDUCATION

FIELD TRIPS

15,386

Have your students explore the species and habitats of our amazing world with a trip the Jackson Zoo. With over 250 species of animals from across the globe, your students will never forget this fantastic learning experience. Field trips to the Jackson Zoo are available year round, every day of the week.

PROGRAMS

437

The Jackson Zoo Education Department hosts a number of programs for individuals, families, and educators. Slumber safaris are available for personal and educational groups that want to experience a different side of the zoo with an overnight stay. We also offer classroom curriculum programs, which are designed for teachers to use in a public classroom or for home school classes.

ZOO MOBILES

168

You say you can't make it to the zoo? Don't worry, the Jackson Zoo will come to you! Our specially trained zoo educators will load up a few of our resident education animals, some biofacts, and turn your classroom into a zoo! All programs are 45 minutes.

COMMUNITY

7,565

EVENTS

The Education Department also attends community events, such as Jackson Public Schools Career Fair, Millsaps' Majors football games, college fairs, etc. In these settings, educational specialist inform children, young adults, and professional adults about zoo programs and animal facts.

This total reflects the number of students reached through Jackson Zoo Educational outreach.

TOTAL:

23,556

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ANIMAL CARE

Births

Diana Guenon

Fishing Cat

Long-eared Sunfish

Nicobar Pigeon

Red Panda

Red River Hog

Reticulated Giraffe

Springbok



Acquisitions

African Spurred Tortoise

Black Widow Spider

Black-necked Swan

Blue-bellied Roller

Cinnamon Teal

Common Ostrich

Gadwall

Green-winged Amazon

Hybrid Macaw

Klipspringer

Long-eared Sunfish

Ne-ne

North American River Otter

Reticulated Giraffe

Rosybill

Schmidt's Monkey

Southern Copperhead

Yellow-crowned Amazon

Yellow-naped Amazon

White-handed Gibbon





PARTNERS









Mississippi State University College of Veterinary Medicine

There has been a partnership in place for years, where MSU-CVM students visit the Zoo for hands-on learning about exotic medicine. With mutual goals, such as improving health and care of animals, providing quality education, and advancing research, the two institutions are expanding the current partnership by creating a formalized program that will give students the opportunity to earn credit hours through the Jackson Zoo.

Jackson State University

A historic partnership was formed in November 2014, which formalized a three-year commitment and \$120,000 pledge from the University to adopt the Sumatran tiger exhibit, which will be renamed The Jackson State University Tiger Exhibit. A JSU Membership Program offers students, alumni and staff to purchase discounted zoo memberships year round. Future projects include a tiger-cam, educational kiosks and internship programs.

Belhaven University

Belhaven University and the Jackson Zoo are partnering together for an important project that benefits both institutions. Beginning in 2015, 300 Belhaven students in the science program will be collecting research-based data around the zoo grounds in a real-life science project. The zoo will then use that information to develop their conservation efforts and future improvements.

Millsaps College

The Jackson Zoo is an active partner for Millsaps Athletic events. The zoo mobile and zoo staff attended the opening football game and setup in the Kid Zone area. Both institutions cross promoted events and we are working to create a more formal partnership.

Community Foundation of Greater Jackson

Jackson Zoo Endowment & Operating Reserve setup at the Community Foundation of Greater Jackson for long-term growth and stability. More information can be found at: www.jacksonzoo.org/partners



We're constantly looking for new partnerships and cross-promotional relationships. If you or your organization would like to partner with the zoo contact: Josh Friedel, Director of Major Gifts & Annual Fund at jfriedel@jacksonzoo.org or 601-352-2580 ext. 225.

HIGHLIGHTS

Gertrude C. Ford Foundation contributed \$150,000 to build amphitheater seating.

Grant of \$148,400 received from MS Dept. of Archives & History for rhino exhibit restoration.

Donations \$56,000 for educational program Wild Learning Project for 2015-2016. (Lower Pearl River Valley Foundation, Nissan North America, Inc., Vicksburg Medical Foundation, Madison Charitable Foundation, Entergy Nuclear, Community Foundation of Greater Jackson, Corporate Whataburger)

Nucor Steel renovated an exhibit for the red pandas to move them to more prominent area of zoo.

Upgraded splash pad experience by building a Splash Pad Lounge/Changing Room. (Jim & Donna Barksdale underwrote building cost of Lounge/Changing Room & MetroPCS is the current sponsor)

Digital X-ray machine for vet hospital, upgraded animal care services. (Jim & Donna Barksdale)

Upgraded educational technology with new Smart Boards, tablets, etc. (Nissan & West Jackson Rotary Club)

Jackson Zoo license plate project created long term revenue and marketing for the zoo. (Anonymous donor)

Jackson Zoo Endowment & Operating Reserve setup at the Community Foundation of Greater Jackson for long-term growth & stability. (Underwritten by Crymes Pittman, Dr. Bill Aden, Ellen & Charles Johnson & Dian Anderson)

Planned gift-estate contribution from Dian Anderson.

Zoo Brew 2015 was the highest fundraiser in its history by doubling sponsorship involvement.

Zoo Party Unleashed 2015 was highest fundraiser in past 8 years.

New enrichment items purchased for giraffe, tiger, leopard, orangutan, etc. (Underwritten by Mississippi Organ Recovery Agency (MORA), Molly Griffin, and Desert Plastics)

New giraffe K.D. Knox was brought to the zoo to pair with Casper and a donor helped ease the operating budget. (Davis Frye & Kevin Stump)

New concessionaries added (Simply Down South & Kona Ice)

New map sponsors allowed for a map re-design (W.A. Taylor Foundation & Bradley Arant Boult Cummings, LLP).

New title sponsor for Zoo Day, United Healthcare Community Plan of Mississippi.

Partnership with Mississippi Disability Mega Conference to provide more opportunities with Dream Night.

125 legacy tiles purchased to help complete Legacy Tile Wall. (Underwritten by Ergon, Clarence Weatherspoon & M3A Architecture)

Purchased admission technology POS unit via donor. (Ergon)

Partnership with Mississippi Braves (Membership Giveaway 2015 & Jersey Zoo Benefit Night committed for 2016)

Blue Bunny new sponsor for Ice Cream Safari 2015 & committed for 2016.

Comcast Xfinity as new sponsor—Title Sponsor for Boo at the Zoo 2015 and committed for 2016.

FINANCIAL REPORT

Revenue	3,069,198
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Expenses

Program Expenses	2,520,490

General & Administrative Expenses 422,151

Fundraising Expenses 87,288

Total Expenses 3,029,929

Net Assets

Beginning Net Assets	4,636,686
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Ending Net Assets 4,806,818

Total Liabilities 1,046,124

Total Assets & Liabilities 5,852,942

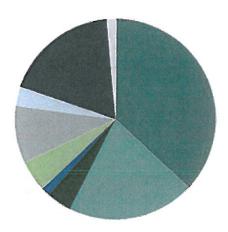


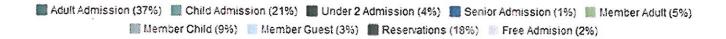
Photo Credit: Jenny Ghents

JACKSON ZOO ANNUAL REPORT 2014-2015

GUEST SERVICES

Admissions Summary





Admissions

The admissions department greets and provides helpful information to our guests while encouraging a great experience at the admission/ticket booths and throughout the zoo. The admissions department also collects revenue for memberships, stroller rental and train revenue.

Attendance (Oct. 1, 2014-Sept. 30, 2015)

104,940

Gift Shop and other merchandise outlets

This department's primary functions include ordering, pricing and selling novelties throughout various locations of the zoo. The zoo's merchandizing outlets consist of many popular novelties including several styles of plush, tees, totes, hats, games and toys, film and disposable cameras, jewelry, books, puzzles, candies, and other collectible items.

Merchandise Revenue \$88,451

Rides

Train riders:	28,647	Train revenue:	\$57,294
Carousel riders:	14,110	Carousel revenue:	\$28,220
Total Riders:	42,757	Total Revenue:	\$85,514
Shared Revenue	<u>s</u>		
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Stroller rental revenue (Scooter Bug)	\$6,908
Drinks machines (Brown Bottling Group)	\$1,746
Hurricane Simulator	\$1,694
Penny Press (Copper Memories)	\$ 575

EVENTS & MARKETING

The Jackson Zoo hosts a number of events throughout the year that cater to guests of all ages and interest. Special events accounted for 29,595 in attendance and \$105,516 in net revenue.

2014-2015 Events

Oct. 24-25 Boo at the Zoo

Dec. 13 Cookies with Santa

Mar. 7 Zoo Day

Apr. 4 Easter Breakfast

Apr. 11 CU at the Zoo

Apr. 18 Party for the Planet

Apr. 25 JSU Day

Apr. 26 Zoo Blues

May 1 Zoo Brew

June 17 Dream Night

July 11 Ice Cream Safari

Aug. 8 Last Splash

Sept. 24 Zoo Party

Added Value/Discount Days

Feb. 5 Wear Red Day

Feb. 14 Sweetheart Day

May 2* Town Day (Clinton)

May 10 Mother's Day

May 16* Town Day (Ridgeland)

May23- 25 Memorial Day

June 13* Town Day (Rankin Co. & Flowood)

June 21 Father's Day

June 27* Town Day (Jackson)

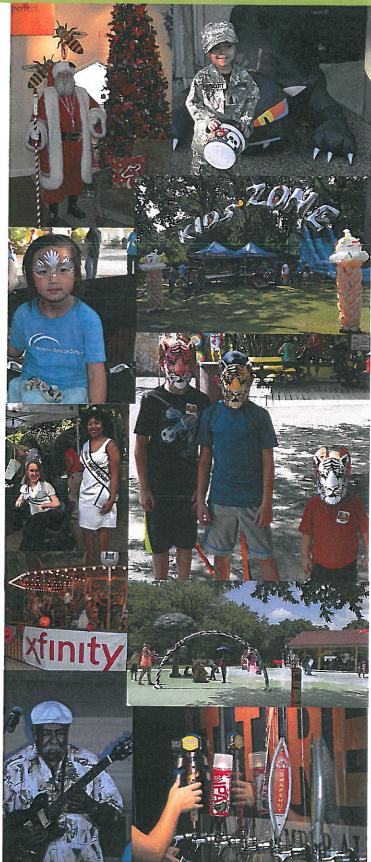
July 4 Red, White & Blue Day

July 25 Tiger Day

Sept. 5-6 Frozen Treat Animal Enrichment Day

Sept. 13 Grandparent's Day

Nov. 11 Veteran's Day



STAFF

The Jackson Zoo employs approximately 37 full-time workers, with positions held in administration, animal care, maintenance, security, and guest services.

Executive Director- Beth Poff Director of Major Gifts & Annual Fund- Josh Friedel Marketing & Communications Manager – Angela Harris Membership Coordinator- EJ Rivers Education Specialist- Elizabeth Stenger Guest Services Manager-Sheba Moses Veterinarian- Dr. Michael Holifield Animal Supervisor- Willie Bennett Security Supervisor- Derrek Pepper

Deputy Director- Dave Wetzel Controller- Chris Herron Events Coordinator- Toni Francis Education Director- Lucy Barton Volunteer Coordinator Stacy Crain Guest Services Supervisor- Ryan Warren Veterinarian Technician- Donna Todd Grounds Supervisor- Chris Baker Administrative Assistant- Kimberly Crye



Photo Credit: Jackson Zoo Marketing

BOARD OF DIRECTORS

Jackson Zoological Society
Board of Directors 2014-2015

President - Erin Shirley Orey

Vice-President - Wilson Hood · · · · · ·

Secretary/Treasurer - Russell Turley

Simon Turner Bailey

Catherine Cooper

Dr. Virginia Cora

Allen Jones

Katie Lightsey

Virgi Lindsay

JoAnne Prichard Morris

Duane A. O'Neill

Kenneth Parker

Patty Patterson

Dexter Robinson

W. Eric Stracener

E. Sirena Wilson

Beth Poff (Zoo Director)



THANK YOU

We would like to thank everyone who made a contribution to the Jackson Zoo this year, your support makes what we do possible, and we greatly appreciate you! While we tried to include all major, influential and in-kind contributor's from Oct. 1, 2014-Sept. 30, 2015 below, please notify us if you are not listed or there needs to be a change in the spelling of your name. (Email: info@jacksonzoo.org Subject: Annual Report Correction)

MAJOR FINANCIAL SUPPORTERS

CITY OF JACKSON

STATE OF MISSISSIPPI

GERTRUDE C. FORD FOUNDATION

HOOD FAMILY FOUNDATION

VICKSBURG MEDICAL FOUNDATION

KROGER COMPANY FOUNDATION

NUCOR STEEL CORPORATION

DIAN ANDERSON

ERGON, INC.

NISSAN NORTH AMERICA, INC.

CRYMES PITTMAN

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JACKSON STATE UNIVERSITY

ST. DOMINIC HEALTH SERVICES, INC.

LOWER PEARL RIVER VALLEY FOUNDATION

MADISON CHARITABLE FOUNDATION

HINDS COUNTY BOARD OF SUPERVISORS

MISSISSIPPI DEPARTMENT OF ARCHIVES AND HISTORY

JACKSON CONVENTION & VISITORS BUREAU (JCVB)

COMMUNITY FOUNDATION OF GREATER JACKSON

ENTERGY CORPORATION

INFLUENTIAL FINANCIAL SUPPORTERS

LAURIE HEARIN MCREE

MISSISSIPPI ORGAN RECOVERY AGENCY (MORA)

JOHN SMITH

GALEN POOLE

CAPITAL CITY BEVERAGES, INC.

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WEST JACKSON ROTARY CLUB

VIRGI & CHUCK LINDSAY

DR. ROBERT TIBBS

CLYDE HARE

MISSISSIPPI DEPARTMENT OF TRANSPORATION (MDOT)

TAM & NORA ETHERIDGE

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CLARENCE WEATHERSPOON

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BAKER, DONELSON, BEARMAN, CALDWELL & BERKOWITZ

JONES WALKER

LESLIE ROOKS

MALCOLM LIGHTSEY

CAL-MAINE FOODS, INC.

AMERISTAR CASINO & HOTEL

JACKSON YOUTH FOR CHRIST

JAMES E. FOWLER FAMILY FOUNDATION

MICHAEL MCREE

TOBY HUGHES

WINTER WILLIAM

DAVIN FORD

PAM HOPKINS

DON & HOLLEY NOBLITT

ROBERT & ELEANOR WEAVER

CATHERINE KLIPPLE

HITE LANE

TREY WATKINS

ZACH AND JAN TAYLOR

HARVEY JOHNSON

CAMILLE JEFFCOAT

THANK YOU

INFLUENTIAL FINANCIAL SUPPORTERS

IVY YOUNG

JAMES SLEDGE

TZEDAKAH CHARITABLE FUND

COMCAST XFINITY
FELECIA MCLELLAN

MISSISSIPPI COUNCIL ON DEVELOPMENTAL DISABILITES

CAROL BETH ALEXANDER

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FERRELL ANDERSON

BREWHAHA HOMEBREW SUPPLY COMPANY

BANKPLUS

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TRUSTMARK NATIONAL BANK

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ROSS & YERGER

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CATHERINE COOPER WILSON HOOD

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CARSON LAW GROUP, PLLC

MISSISSIPPI MEDIA (THE CLARION LEDGER)

ROTARY CLUB OF NORTH JACKSON

JULIO CESPEDES KATIE LIGHTSEY STEVE BRANDON LOIS YOUNG JIM SHEBLE

CAMPBELL'S BAKERY
MUTUAL CREDIT UNION

MISSISSIPPI TELCO FEDERAL CREDIT UNION

MISSISSIPPI FEDERAL CREDIT UNION

BRIGHTVIEW CREDIT UNION
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REGIONS BANK

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WHATABURGER CORPORATION

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TATUM & WADE, PLLC.
ERIN SHIRLEY OREY
JACKSON ZOO STAFF
COMMUNITY BANK
KEITH HODGES

LARRY & PAMELA EDWARDS

BEN PUCKETT, JR. KENNY PARKER

HIGHLAND VILLAGE SHOPPING CENTER (WS DEVELOPMENT)

BRADLEY ARANT BOULT CUMMINGS, LLP

DOUG ODOM

MAGNOLIA FEDERAL CREDIT UNION

HOPE CREDIT UNION

JACKSON AREA FEDERAL CREDIT UNION

MISSISSIPPI POSTAL EMPLOYEES FEDERAL CREDIT UNION

ERICA SPEED

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BLUE CROSS BLUE SHIELD OF MISSISSIPPI

JACO TACOS

ALFERDTEEN HARRISON BKD, LLP CPAs & ADVISORS

THANK YOU

INFLUENTIAL IN-KIND SUPPORTERS

BELHAVEN UNIVERSITY

BLUE BUNNY CORPORATION

SOUTHERN FARM BUREAU LIFE INSURANCE

DIVERSIFIED CONSTRUCTION SERVICES, INC.

DONNA TODD

AMERISTAR CASINO & HOTEL

NORTH STAR SAILING CHARTERS, LLC.

SHIP ISLAND EXCURSIONS

HEMLINE

EAT HERE BRANDS, LLC.

RAINBOW CO-OP GROCERY

BASS PRO SHOPS

NANDY'S CANDY

AVON

MISSISSIPPI NEWS NOW

MISSISSIPPI PUBLIC BROADCASTING (MPB)

RUTH'S CHRIS STEAKHOUSE

CAPITOL GRILL OF JACKSON

DRAGO'S RESTAURANT

HARTFIELD ACADEMY

KING EDWARD HOTEL

OSBORNE BOOKS

KOHLS

LUCKY TOWN BREWERY

NOTHING BUNDT CAKES

IHEARTMEDIA, INC.

SAMS CLUB

MILLSAPS COLLEGE

STANPAC

SAMUEL & JUDY BRYANT (RED EAGLE GALLERY)

WILLIE RICHARDSON

HIGHLAND VILLAGE SHOPPING CENTER (WS DEVELOPMENT)

FORTY FOUR FIFTY & ROGUE

UNITED WATER

TYSON FOODS

WILCHER FARM

CHAR, ANJOU & SOMBRA RESTAURANTS

FRANKLIN EYEWEAR

ELISABETH J. RIVERS

HOOSIE FOUNDATION

WAPT-TV

WJTV-TV

CUPS ESPRESSO CAFÉ

GATEWAY TIRE & SERVICE CENTER

THE HOME DEPOT

RICHARD SCHWARTZ & ASSOCIATES

DESERT PLASTICS

SANDERSON FARMS

JACKSON SHOWBOATS

CATHOLIC CHARITIES

PAM FULTON

MELLOW MUSHROOM

WLBT-TV

SIMPLY DOWN SOUTH

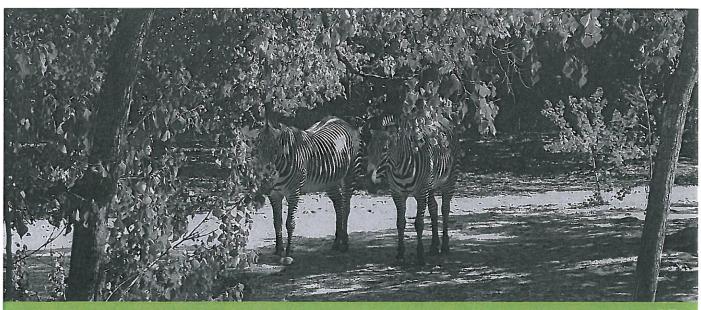
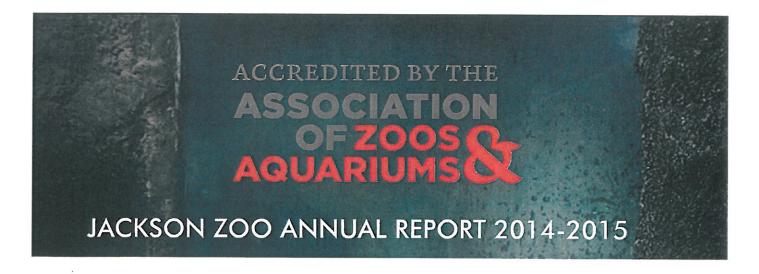


Photo Credit: Jakel Marshal



The Jackson Zoo is proud to be Mississippi's only AZA accredited zoo, and fall among the top 10% of zoos in the country. The Association of Zoos & Aquariums (AZA) accreditation is important because it sets high standards for animal care institutions. AZA accredited institutions are reviewed by a group of experts, called the AZA Accreditation Commission, which carefully reviews each zoo or aquarium that submits an application for AZA membership.



Revenue Over(Under) Expenses -\$240,075 \$37,192 \$4,999 \$3,940 \$48,661 Replace of \$200,000 cut of last year and back to level for 2016/2017, additional \$100,000 in maintenance - level need yearly should be \$175,000.	update 8-12-16]
Approved 2015-16 2016-17 2016-17 2013-14 2013-14 2014-15 2015-16 Projected Proposed REVENUE Actual Actual Budget Actual Budg	BUDGET OVERVIEW (draft 8-5	 5-2016)			<u> </u>	FY 2	 016-2017	1
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REVENUE Actual Actual Budget Actual Budget Admission 528,615 502,670 575,120 565,000 565,000 565,000 565,000 576,000								
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Gift Shop								
Private Contributions					 			-
Sovernment - City								4
Education Program Income								-1
Fundraising Events							1 ,6 25,000	
Memberships							34,310	
Programs/Other Revenue 123,097 127,365 121,542 124,306 120,090 Interest/Other/Miscellaneous 35,509 16,153 35,000 13,000 20,000 TOTAL REVENUE \$2,111,703 \$2,552,744 \$2,539,012 \$2,380,741 \$2,7942,750 EXPENDITURES								4
Interest/Other/Miscellaneous 35,509 16,153 35,000 13,000 20,000 TOTAL REVENUE \$2,111,703 \$2,552,744 \$2,539,012 \$2,380,741 \$2,942,750 EXPENDITURES							125,000	
TOTAL REVENUE \$2,111,703 \$2,552,744 \$2,539,012 \$2,380,741 \$2,427,750 \$2,47,750 \$2,47,7							120,090	
EXPENDITURES Wages and Taxes 1,221,628 1,337,923 1,450,220 1,357,565 1,525,141 Employee Insurance/Benefits 61,852 91,891 72,511 74,622 76,250 Animal Food/Care/Supplies 170,166 213,902 210,068 221,000 222,075 Dues/Subscriptions/Permits 15,183 12,573 23,424 23,500 25,725 Education Expenses 14,618 13,977 17,920 22,500 11,018 Fundraising Expense 23,655 22,875 24,765 27,300 24,000 Insurance 50,055 86,586 65,472 80,676 93,000 Marketing/Promotions/Events 171,321 90,867 34,210 46,988 60,000 Professional Fees 104,286 103,979 102,624 104,630 100,341 Staff Dev./Travel/Training 19,478 10,954 9,652 17,200 28,300 Supplies - Non Animal 22,223 37,513 21,050 28,045 21,039 Utilities 288,025 336,596 397,825 269,195 486,200 Miscellaneous 42,957 109,222 45,000 48,680 45,000 TOTAL EXPENDITURES \$2,351,778 \$2,515,552 \$2,534,013 \$2,376,801 \$2,894,089 Revenue Over(Under) Expenses -\$240,075 \$37,192 \$4,999 \$3,940 \$48,661						1773	<u>20,000</u>	
Wages and Taxes 1,221,628 1,337,923 1,450,220 1,357,565 1,525,141 Employee Insurance/Benefits 61,852 91,891 72,511 74,622 76,250 Animal Food/Care/Supplies 170,166 213,902 210,680 221,000 222,075 Dues/Subscriptions/Permits 15,183 12,573 23,424 23,500 25,725 Education Expenses 14,618 13,977 17,920 22,500 12,018 Fundraising Expense 23,655 22,875 24,765 27,300 24,000 Insurance 50,055 86,586 65,472 80,676 93,000 Maintenance/Equipment Expenses 145,331 46,694 58,660 54,900 175,000 Marketing/Promotions/Events 171,321 90,867 34,210 46,988 60,000 Professional Fees 104,286 103,979 102,624 104,630 100,341 Staff Dev/Travel/Training 19,478 10,954 9,652 17,200 28,300 Miscellaneous	TOTAL REVENUE	\$2,111,703	\$2,552,744	\$2,539,012	\$2,380,741		\$2,942,750	١,
Wages and Taxes 1,221,628 1,337,923 1,450,220 1,357,565 1,525,141 Employee Insurance/Benefits 61,852 91,891 72,511 74,622 76,250 Animal Food/Care/Supplies 170,166 213,902 210,680 221,000 222,075 Dues/Subscriptions/Permits 15,183 12,573 23,424 23,500 25,725 Education Expenses 14,618 13,977 17,920 22,500 12,018 Fundraising Expense 23,655 22,875 24,765 27,300 24,000 Insurance 50,055 86,586 65,472 80,676 93,000 Maintenance/Equipment Expenses 145,331 46,694 58,660 54,900 175,000 Marketing/Promotions/Events 171,321 90,867 34,210 46,988 60,000 Professional Fees 104,286 103,979 102,624 104,630 100,341 Staff Dev/Travel/Training 19,478 10,954 9,652 17,200 28,300 Miscellaneous							2,442,7	120
Employee Insurance/Benefits 61,852 91,891 72,511 74,622 76,250 Animal Food/Care/Supplies 170,166 213,902 210,680 221,000 222,075 Dues/Subscriptions/Permits 15,183 12,573 23,424 23,500 25,725 Education Expenses 14,618 13,977 17,920 22,500 12,018 Fundraising Expense 23,655 22,875 24,765 27,300 24,000 Insurance 50,055 86,586 65,472 80,676 93,000 Maintenance/Equipment Expenses 145,331 46,694 58,660 54,900 175,000 Marketing/Promotions/Events 171,321 90,867 34,210 46,988 60,000 Professional Fees 104,286 103,979 102,624 104,630 100,341 Staff Dev./Travel/Training 19,478 10,954 9,652 17,200 28,300 Supplies - Non Animal 22,223 37,513 21,050 28,045 21,039 Utilities 289,025 336,596 397,825 269,195 486,200 Miscellaneous 42,957 109,222 45,000 48,680 45,000 TOTAL EXPENDITURES \$2,351,778 \$2,515,552 \$2,534,013 \$2,376,801 \$2,894,089 Revenue Over(Under) Expenses -\$240,075 \$37,192 \$4,999 \$3,940 \$48,661	EXPENDITURES							
Animal Food/Care/Supplies 170,166 213,902 210,680 221,000 222,075 Dues/Subscriptions/Permits 15,183 12,573 23,424 23,500 25,725 Education Expenses 14,618 13,977 17,920 22,500 12,018 Fundraising Expense 23,655 22,875 24,765 27,300 24,000 Insurance 50,055 86,586 65,472 80,676 93,000 Maintenance/Equipment Expenses 145,331 46,694 58,660 54,900 175,000 Marketing/Promotions/Events 171,321 90,867 34,210 46,988 60,000 Professional Fees 104,286 103,979 102,624 104,630 100,341 Staff Dev./Travel/Training 19,478 10,954 9,652 17,200 28,300 Supplies - Non Animal 22,223 37,513 21,050 28,045 21,039 Utilities 289,025 336,596 397,825 269,195 486,200 Miscellaneous 42,957 109,222 45,000 48,680 45,000 Revenue Over(Under) Expenses -\$240,075 \$37,192 \$4,999 \$3,940 \$48,661 Replace of \$200,000 out of last year and back to level for 2016/2017, additional \$100,000 in maintenance - level need yearly should be \$175,000.	Wages and Taxes	1,221,628	1,337,923	1,450,220	1,357,565		1,525,141	
Dues/Subscriptions/Permits 15,183 12,573 23,424 23,500 25,725 Education Expenses 14,618 13,977 17,920 22,500 12,018 Fundraising Expense 23,655 22,875 24,765 27,300 24,000 Insurance 50,055 86,586 65,472 80,676 93,000 Maintenance/Equipment Expenses 145,331 46,694 58,660 54,900 175,000 Marketing/Promotions/Events 171,321 90,867 34,210 46,988 60,000 Professional Fees 104,286 103,979 102,624 104,630 100,341 Staff Dev./Travel/Training 19,478 10,954 9,652 17,200 28,300 Supplies - Non Animal 22,223 37,513 21,050 28,045 21,039 Utilities 289,025 336,596 397,825 269,195 486,200 Miscellaneous 42,957 109,222 45,000 48,680 45,000 TOTAL EXPENDITURES -\$240,075 \$37,1	Employee Insurance/Benefits	61,852	91,891	72,511	74,622		76,250	
Maintenance/Equipment Expenses 145,331 46,694 58,660 54,900 175,000 Marketing/Promotions/Events 171,321 90,867 34,210 46,988 60,000 Professional Fees 104,286 103,979 102,624 104,630 100,341 Staff Dev./Travel/Training 19,478 10,954 9,652 17,200 28,300 Supplies - Non Animal 22,223 37,513 21,050 28,045 21,039 Utilities 289,025 336,596 397,825 269,195 486,200 Miscellaneous 42,957 109,222 45,000 48,680 45,000 TOTAL EXPENDITURES \$2,351,778 \$2,515,552 \$2,534,013 \$2,376,801 \$2,894,089 Revenue Over(Under) Expenses -\$240,075 \$37,192 \$4,999 \$3,940 \$48,661	Animal Food/Care/Supplies	170,166	213,902	210,680	221,000		222,075	
Maintenance/Equipment Expenses 145,331 46,694 58,660 54,900 175,000 Marketing/Promotions/Events 171,321 90,867 34,210 46,988 60,000 Professional Fees 104,286 103,979 102,624 104,630 100,341 Staff Dev./Travel/Training 19,478 10,954 9,652 17,200 28,300 Supplies - Non Animal 22,223 37,513 21,050 28,045 21,039 Utilities 289,025 336,596 397,825 269,195 486,200 Miscellaneous 42,957 109,222 45,000 48,680 45,000 TOTAL EXPENDITURES \$2,351,778 \$2,515,552 \$2,534,013 \$2,376,801 \$2,894,089 Revenue Over(Under) Expenses -\$240,075 \$37,192 \$4,999 \$3,940 \$48,661	Dues/Subscriptions/Permits	15,183	12,573	23,424	23,500		25,725	
Maintenance/Equipment Expenses 145,331 46,694 58,660 54,900 175,000 Marketing/Promotions/Events 171,321 90,867 34,210 46,988 60,000 Professional Fees 104,286 103,979 102,624 104,630 100,341 Staff Dev./Travel/Training 19,478 10,954 9,652 17,200 28,300 Supplies - Non Animal 22,223 37,513 21,050 28,045 21,039 Utilities 289,025 336,596 397,825 269,195 486,200 Miscellaneous 42,957 109,222 45,000 48,680 45,000 TOTAL EXPENDITURES \$2,351,778 \$2,515,552 \$2,534,013 \$2,376,801 \$2,894,089 Revenue Over(Under) Expenses -\$240,075 \$37,192 \$4,999 \$3,940 \$48,661	Education Expenses	14,618	13,977	17,920	22,500		12,018	4
Maintenance/Equipment Expenses 145,331 46,694 58,660 54,900 175,000 Marketing/Promotions/Events 171,321 90,867 34,210 46,988 60,000 Professional Fees 104,286 103,979 102,624 104,630 100,341 Staff Dev./Travel/Training 19,478 10,954 9,652 17,200 28,300 Supplies - Non Animal 22,223 37,513 21,050 28,045 21,039 Utilities 289,025 336,596 397,825 269,195 486,200 Miscellaneous 42,957 109,222 45,000 48,680 45,000 TOTAL EXPENDITURES \$2,351,778 \$2,515,552 \$2,534,013 \$2,376,801 \$2,894,089 Revenue Over(Under) Expenses -\$240,075 \$37,192 \$4,999 \$3,940 \$48,661	Fundraising Expense	23,655	22,875	24,765	27,300			1
Maintenance/Equipment Expenses 145,331 46,694 58,660 54,900 175,000 Marketing/Promotions/Events 171,321 90,867 34,210 46,988 60,000 Professional Fees 104,286 103,979 102,624 104,630 100,341 Staff Dev./Travel/Training 19,478 10,954 9,652 17,200 28,300 Supplies - Non Animal 22,223 37,513 21,050 28,045 21,039 Utilities 289,025 336,596 397,825 269,195 486,200 Miscellaneous 42,957 109,222 45,000 48,680 45,000 TOTAL EXPENDITURES \$2,351,778 \$2,515,552 \$2,534,013 \$2,376,801 \$2,894,089 Revenue Over(Under) Expenses -\$240,075 \$37,192 \$4,999 \$3,940 \$48,661 Replace of \$200,000 out of last year and back to level for 2016/2017, additional \$100,000 in maintenance - level need yearly should be \$175,000. 48,680 45,000 48,680 45,000 48,661 48,661 48,661 48,661 48,661 48,66	Insurance	50,055	86,586	65,472	80,676			0
Marketing/Promotions/Events 171,321 90,867 34,210 46,988 60,000 Professional Fees 104,286 103,979 102,624 104,630 100,341 Staff Dev./Travel/Training 19,478 10,954 9,652 17,200 28,300 Supplies - Non Animal 22,223 37,513 21,050 28,045 21,039 Utilities 289,025 336,596 397,825 269,195 486,200 Miscellaneous 42,957 109,222 45,000 48,680 45,000 TOTAL EXPENDITURES \$2,351,778 \$2,515,552 \$2,534,013 \$2,376,801 \$2,894,089 Revenue Over(Under) Expenses -\$240,075 \$37,192 \$4,999 \$3,940 \$48,661 Replace of \$200,000 out of last year and back to level for 2016/2017, additional \$100,000 in maintenance - level need yearly should be \$175,000. 48,661 48,661 48,661 48,661 48,661 48,661 48,661 48,661 48,661 48,661 48,661 48,661 48,661 48,661 48,661 48,661 48,661 48	Maintenance/Equipment Expenses	145,331	46,694	58,660	54,900			
Professional Fees 104,286 103,979 102,624 104,630 100,341 Staff Dev./Travel/Training 19,478 10,954 9,652 17,200 28,300 Supplies - Non Animal 22,223 37,513 21,050 28,045 21,039 Utilities 289,025 336,596 397,825 269,195 486,200 Miscellaneous 42,957 109,222 45,000 48,680 45,000 TOTAL EXPENDITURES \$2,351,778 \$2,515,552 \$2,534,013 \$2,376,801 \$2,894,089 Revenue Over(Under) Expenses -\$240,075 \$37,192 \$4,999 \$3,940 \$48,661 Replace of \$200,000 out of last year and back to level for 2016/2017, additional \$100,000 in maintenance - level need yearly should be \$175,000.	Marketing/Promotions/Events	171,321	90,867	34,210				
Staff Dev./Travel/Training 19,478 10,954 9,652 17,200 28,300 Supplies - Non Animal 22,223 37,513 21,050 28,045 21,039 Utilities 289,025 336,596 397,825 269,195 486,200 Miscellaneous 42,957 109,222 45,000 48,680 45,000 TOTAL EXPENDITURES \$2,351,778 \$2,515,552 \$2,534,013 \$2,376,801 \$2,894,089 Revenue Over(Under) Expenses -\$240,075 \$37,192 \$4,999 \$3,940 \$48,661 Replace of \$200,000 cut of last year and back to level for 2016/2017, additional \$100,000 in maintenance - level need yearly should be \$175,000. 48,661 48,661 48,661 Whree keeper positions unfrozen 48,661 <td>Professional Fees</td> <td>104,286</td> <td>103,979</td> <td></td> <td></td> <td></td> <td></td> <td></td>	Professional Fees	104,286	103,979					
Supplies - Non Animal 22,223 37,513 21,050 28,045 21,039 Utilities 289,025 336,596 397,825 269,195 486,200 Miscellaneous 42,957 109,222 45,000 48,680 45,000 TOTAL EXPENDITURES \$2,351,778 \$2,515,552 \$2,534,013 \$2,376,801 \$2,894,089 Revenue Over(Under) Expenses -\$240,075 \$37,192 \$4,999 \$3,940 \$48,661 Replace of \$200,000 cut of last year and back to level for 2016/2017, additional \$100,000 in maintenance - level need yearly should be \$175,000. 48,680 45,000 48,680 45,000 48,680 45,000 \$2,894,089 \$2,894,089 \$48,661 48,661	Staff Dev./Travel/Training	19,478						
Utilities 289,025 336,596 397,825 269,195 486,200 Miscellaneous 42,957 109,222 45,000 48,680 45,000 TOTAL EXPENDITURES \$2,351,778 \$2,515,552 \$2,534,013 \$2,376,801 \$2,894,089 Revenue Over(Under) Expenses -\$240,075 \$37,192 \$4,999 \$3,940 \$48,661 Replace of \$200,000 cut of last year and back to level for 2016/2017, additional \$100,000 in maintenance - level need yearly should be \$175,000. 48,661 48,661 48,661 Whree keeper positions unfrozen 48,680 45,000 48,680 45,000 48,680 45,000 \$2,894,089		22,223	37,513					
Miscellaneous 42,957 109,222 45,000 48,680 45,000	Utilities	289,025					-	
Section Sect	Miscellaneous	42,957			48,680			
Replace of \$200,000 cut of last year and back to level for 2016/2017, additional \$100,000 in maintenance - level need yearly should be \$175,000.	TOTAL EXPENDITURES		\$2,515,552					
and back to level for 2016/2017, additional \$100,000 in maintenance - level need yearly should be \$175,000. Whree keeper positions unfrozen	Revenue Over(Under) Expenses	-\$240,075	\$37,192	\$4,999	\$3,940		\$48,661	
and back to level for 2016/2017, additional \$100,000 in maintenance - level need yearly should be \$175,000. Whree keeper positions unfrozen	Replace of \$200,000 out of last year							
additional \$100,000 in maintenance - level need yearly should be \$175,000. Three keeper positions unfrozen								
Should be \$175,000. Three keeper positions unfrozen	additional \$100,000 in							
Mree keeper positions unfrozen	maintenance - level need yearly							
	should be \$175,000.							
	Three keeper positions unfrozen							
MOTIVATING UNGTORA	Marketing upgrade							

JACKSON ZOOLOGICAL SOCIETY, INC.

Board of Directors

2015-2018

Secretary/ Treasurer
Mr. Kenneth Parker
P.O. Box 13589
Jackson, MS 39236-3589
Second term expires October 2018
City Appointee-Ward 1

Work 601-982-5341

Patty Patterson 921 Eastview Street Jackson, MS 39203 First term expires October 2018 City Appointee-Ward 5

HM (601) 988-4297

email <u>Plavise@hotmail.com</u>

Mrs. Virgi Lindsay Greater Belhaven Neighborhood Foundation 954 East Fortification St Jackson, MS 39202 Second term expires Oct. 2018 work 601-352-8850

Duane A. O'Neill President/CEO Greater Jackson Chamber Partnership P.O. Box 22548 Jackson, MS 39225-2548 Second term expires Oct. 2018

work 601-948-7575 ext 221

Jeffrey Matthew Graves 6295 Old Canton Road, 30-A Jackson, MS 39211 Attorney First term expires Oct. 2018

HM 601-906-5092 WK 601-852-1716 jmgraves83@gmail.com

2014-2017

Vice President

Russell Turley 617 Seneca Ave. Jackson, MS 39201 Works at Community Bank First Term expires Oct. 2017

Work 601-321-1545 Home 601-720-5943 email Russell.turley@communitybank.net

Steve Brandon
2151 East Northside Drive
Jackson, MS 39211
Attorney
Fill-in term expires Oct. 2017

HM 601-954-8599 WK 601-714-2771 steve@stevebrandonlaw.com

Other Board Positions

Allen Jones

City Designated Staff Representative Director of Parks and Recreation City of Jackson

Executive Director Beth Poff Jackson Zoo 2918 West Capitol Jackson MS 39209

Work 601-352-2580 ext 222

11/2015